

# Vocational Medical Services Webinar

29 FEBRUARY 2024

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Hosted by  
**ACC Portfolio Team**

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**He Kaupare. He Manaaki.  
He Whakaora.**  
[prevention.care.recovery.](https://www.acc.org)



# Karakia

Whāia, whāia

Whāia te tika

Whāia te pono

Whāia te aroha

Mō te oranga tāngata

Kia puta ki te whai ao

Ki te ao mārama

Haumi e, hui e

Tāiki e

Striving to do what is right

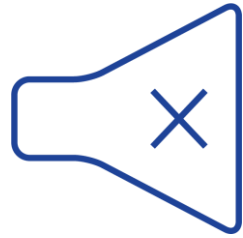
Undertaking to act justly

Being considerate of everyone

That it may improve the lives of all

# Nau mai haere mai. Welcome.

## Vocational Medical Services Webinar



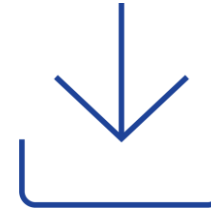
Mute

Please mute your  
microphone



Questions

Use the Q&A in MS  
Teams chat.



Watch back later

We'll send out the  
webinar slides and  
recording next week

# Introductions

Team member	Role
Deeanna Piermarini	Portfolio Manager
Chresta Martin	Portfolio Advisor
Sophie Aitchison	Health Partner
Maartje Lyons	Clinical Advice Manager
Thomas Percy	Engagement and Performance Manager

# Agenda

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1 Vocational Medical Services  
overview

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2 What we're taking to market  
and why

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3 Next steps

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4 Pātai (Questions)

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# Vocational Medical Services overview

1

# ACC Vocational Medical Services

Vocational Medical Services are an essential service in the vocational independence (VI) journey for our clients.

Provides clients access to independent vocational medical assessments that are outlined in the Accident Compensation Act 2001.

Guidance through an injured client's vocational rehabilitation journey to ensure a safe and prompt return to work.

The service philosophy of Vocational Medical Services:

- ✓ provide **guidance and advice** through the rehabilitation journey
- ✓ deliver **flexible** and tailored support
- ✓ **responsive**
- ✓ encourage **teamwork**
- ✓ promote **openness and transparency.**

# Services provided by Vocational Medical Services

## Three Medical Assessment services:

- Vocational Rehabilitation Review (VRR)
- Initial Medical Assessment (IMA)
- Vocational Independence Medical Assessment (VIMA).

## One Advisory Service:

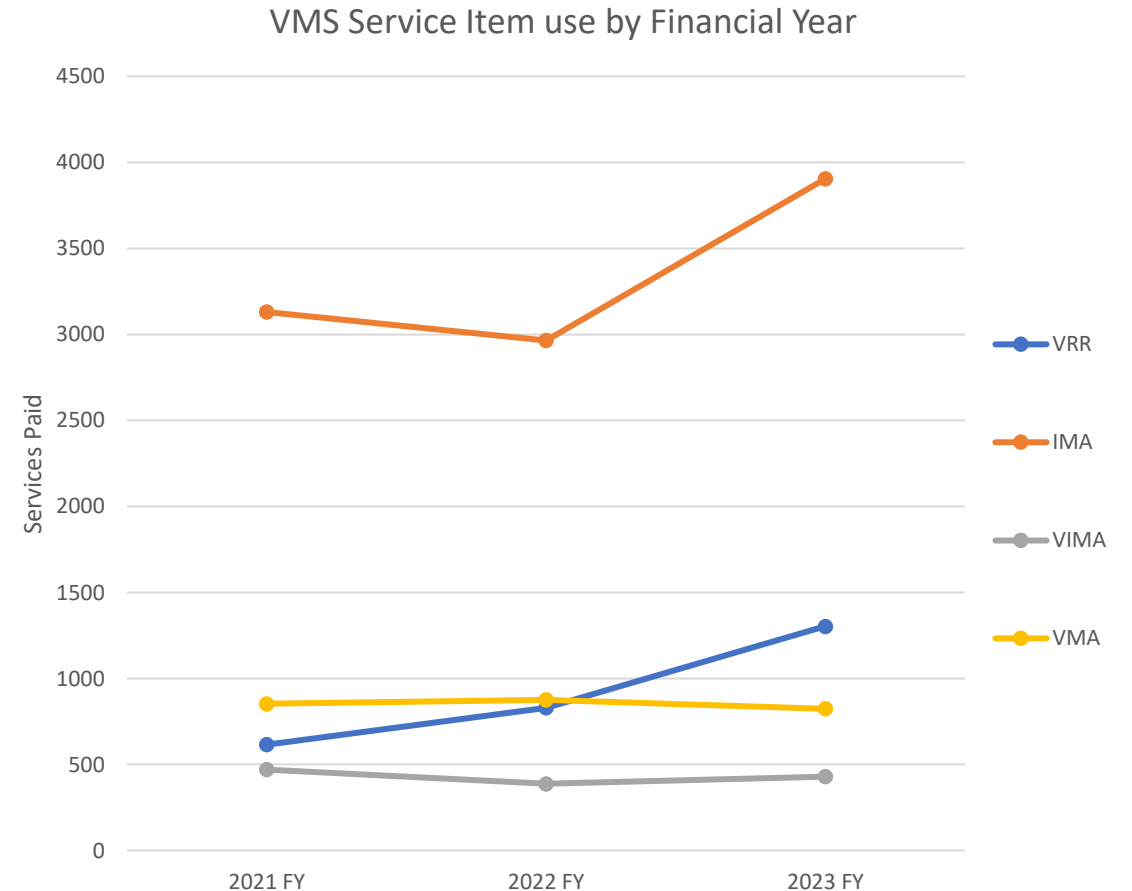
- Vocational Medical Assistance (VMA).





# Clients accessing VMS

VMS Service	2021 FY	2022 FY	2023 FY
<b>VRR</b> – Vocational Rehabilitation Review	616	830	1303
<b>IMA</b> – Initial Medical Assessment	3131	2966	3905
<b>VIMA</b> – Vocational Independence Medical Assessment	471	388	430
<b>VMA</b> – Vocational Medical Assistance	853	876	824



e.g. 2023 FY is 01 July 2022 to 30 June 2023

# Contract expiry

The VMS contract expires on 30 June 2024, with a new service starting on the 1<sup>st</sup> of July.

- ✓ We will go to market for VMS Service Suppliers from the 01 July 2024 shortly
- ✓ The application process is run through the Government Electronic Tender Service (GETS) website
- ✓ Strongly encourage incumbent and new Suppliers to apply.
- ✓ We are aiming for a seamless transition from the old contract to the new contract.



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# What we're taking to market and why

# 2

# Understanding the contract

Engaged with a variety of key stakeholders regarding the current VMS contract:

- incumbent suppliers
- The Australian and New Society of Occupational Medicine Inc (ANZSOM)
- ACC Recovery Team Members
- ACC Clinical and Technical Advisors
- Wayfinders – Navigation Services including client view.



# What is changing

## Qualification requirements

Clarification of requirements for Medical Practitioners undertaking training as a fellow.

## Improvement to the onboarding of new assessors

Mentoring is available to provide support to new VMS assessors for the first 12 months undertaking services on the contract.

## Introduction of Peer Review

Peer review is available to provide support to a VMS assessor, ensure quality reporting, apply consistency and appropriateness.

# Who should apply?

Experienced Occupational Physicians, GPs with post-grad in Occ Health (or equivalent) and Rehabilitation Physicians to undertake these services for our clients.

We encourage all our incumbent suppliers to apply and consider the Peer Review and Mentoring opportunities.

We welcome the emerging workforce and encourage ALL those that may be suitable to apply.



# Things to note

Prepare your CV	We recommend you review the qualification and experience requirements
Coverage Areas	The response form will include sections directed to Suppliers who are sole traders and Suppliers who have sub-contractors or employees.
Sole traders, sub-contractors and employees	You can specify your base location(s) as well as areas you can service with ACC funded travel support.
Children's Worker Safety Checks (CWSC) Declaration	All applicants must complete the ACC8001. Sole traders also complete the ACC8002.
New contract term	An initial 3-year term from 01 July 2024 and then two, 2-year right of renewal periods. A total of seven years.
Pricing FYI	Pricing in the service schedule is current as of <u>today</u> however there may be a pricing uplift before go live date of 1 July 2024.

# Next steps

3



# Request for Application Overview

## Request for Application (RFA):

- Stage one: written application
- Stage two: (only if required): additional written response or virtual interview
- Evaluation Criteria:
  - Pass, Conditional Pass, Fail.
- Request for application responses via GETS.
- Please ask questions via GETS.
- Open contract status.



# Timeline

Steps in the RFA process	
Application process opens	Early March 2024
Deadline for you to ask questions	4:00pm, 18 March 2024
Deadline for ACC to answer the questions	4:00pm, 21 March 2024
<b>Deadline for Applications</b>	<b>4:00pm, 2 April 2024</b>
Notification of outcome	Week of 13 May 2024
Contract start date	1 July 2024
Unsuccessful respondent debriefs	Throughout July 2024



All dates and times are NZST.

If these dates change, we will place a notes on GETS at [www.gets.govt.nz](http://www.gets.govt.nz)

# Pātai (Questions)

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Ngā mihi.

Thank you for joining us today.